

September Business of the Month

A&N Heating-Cooling
5840 South Packard Avenue
414-916-5025
<http://anhvac.com>
We spoke with Cora Vinca, Co-Owner

When did you begin your heating & cooling business?

CV: My husband and I started the business in January of 2010, so going on six years. We started as a home business and have had our occupancy on Packard Avenue for almost two years now. Initially we were just using it as a work space.



We recently put up a sign, and shifted all operations there. We have a fully equipped sheet metal shop, and can meet the needs of any project big or small.

What types of service do you offer?

Our main line of work is the installation and maintenance of furnaces and air conditioning equipment. We also offer custom duct fabrication. For example, if you have an attic you're converting to a livable space and want it connected to your HVAC system we can customize the duct to fit your needs. We offer a lot of unique services, and no job is too small. Give us a call if you're looking for something specific, we'd be happy to try and meet your needs.

Why did you choose the location in Cudahy?

We chose this location because Packard Avenue is a main connecting street for communities in the area. Cudahy is also centralized in relation to our service area -which is Southeastern Wisconsin.



As a part of a continuing effort to promote local business here in the City of Cudahy, the Office of the Mayor has begun a new feature called the **Cudahy Business of the Month**.

Each month, we will interview a local business owner to showcase his or her business. In-turn, this will help residents of our community and elsewhere become familiar with the many quality, local companies located within our borders. - Mayor John Hohenfeldt

Yeah we know that's a big area, but hey we are a mobile based business.

What type of warranty do you offer?

New installations come standard with 10 years parts and 5 years labor warranty. Different units have additional warranties available too.

Can your customers obtain tax credits or rebates?

Rebates are available for high efficient furnaces, and smart thermostats. Tax credits are another story as they've been halted, but if they return we will be first to know and will tell our customers. You can subscribe to our Blog to keep up to date about money saving programs. <http://anhvac.com/blog/>

Do you offer financing?

We have several financing options available through partnerships with our distributors. We have 0% options, as well as longer term plans that keep the monthly payments low! We are happy to work with the customer to determine the best plan for them. You can replace a furnace for as low as \$50 a month!



Custom duct work
(outside)

Full service
HVAC contractor

Free estimates!
No Trip Charge!



Back to school special! **We will donate \$10.00 to the school of your choice with every paid service!** Just mention this ad when scheduling.



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Is your business involved in the community?

We are currently working on building relationships with the School District, library, and hope to support the Cudahy-St. Francis Little League. This month we have a promotion to donate \$10 to any school of the customer's choice with any paid service.

Can you tell me more about your promotions?

They are new, but we plan to change them monthly. Like us on Facebook to stay up to date with our latest promotions.

<https://www.facebook.com/AN-Heating-Cooling-LLC-260183970846723/timeline/>

You mentioned starting the business with your husband from home. What is the current size of your business?

I do the office work, and my husband along with two other technicians handle the service and installations. With winter coming we are looking to hire at least one new experienced technician. You can apply on our website.

www.anhvac.com

Do you have long term business goals?

We are actively trying to grow our residential base to the every day home owner, and establish partnerships within the community.

How do you advertise?

Until now we have relied primarily on word of mouth for our growth, and utilized free sources like Craigslist. We recently updated our website, gave our building a facelift, started a blog, and joined Facebook, along with several networking groups to get our name out there. After all if people don't know we are here; they can't call us to meet their heating and cooling needs.

Lastly, what does A&N stand for?

It is the names our oldest son and my husband– Arzen and Nas.



Repair of rooftop A/C unit



Installation of wall mounted A/C unit



Multi-unit A/C install

As always, we encourage you to support each and every local business. I hope that this feature of A&N Heating-Cooling has helped you become more familiar with this local business. For information on previously featured businesses visit the City of Cudahy's website at www.cudahy-wi.gov and click on Departments > Economic Development.